

//AURUM

Empowering tomorrow's leaders

Introduction

Aurum is a boutique firm specialising in supporting innovators and tomorrow's leaders. Since 2011, our art has been in devising efficient international business structures, designing the most complex cross-border transactions, and enabling our clients to thrive by converting legal challenges into advantages.



Selected Industries

- + Technology, IT and AI (ML)
- + Web3 and blockchain
- + Media and entertainment
- + Decentralised finance (DeFi)
- + Finance and fintech
- + Gaming and cybersports
- + Tokenisation of real-world assets
- + E-commerce and online business



Selected Practices

- + Corporate law and M&A
- + Intellectual property
- + Commercial
- + Private equity and investments
- + Regulatory and compliance
- + Data protection and cybersecurity
- + Private clients
- + International arbitration

Aurum in Numbers

 **13 years**

Aurum's expertise in the legal services market.

 **150+ clients**

Trusted Aurum as legal counsel and advisor over the last 5 years.

 **\$1 billion+**

In structured transactions & deals during the past 5 years.

 **10+ projects**

Invited Aurum to serve as independent directors or strategic advisors.

 **5 countries**

Where Aurum has marked its footprint and has presence.

 **7 initiatives**

Public policy initiatives, government advisory, and lawmaking projects.

How We're Different

Deep Focus

Our years of focusing on technology, Web3, FinTech, media, and innovations positions us as a go-to legal partner for startups, projects and enterprises in these sectors, offering comprehensive legal solutions that span the full spectrum of their operational needs.

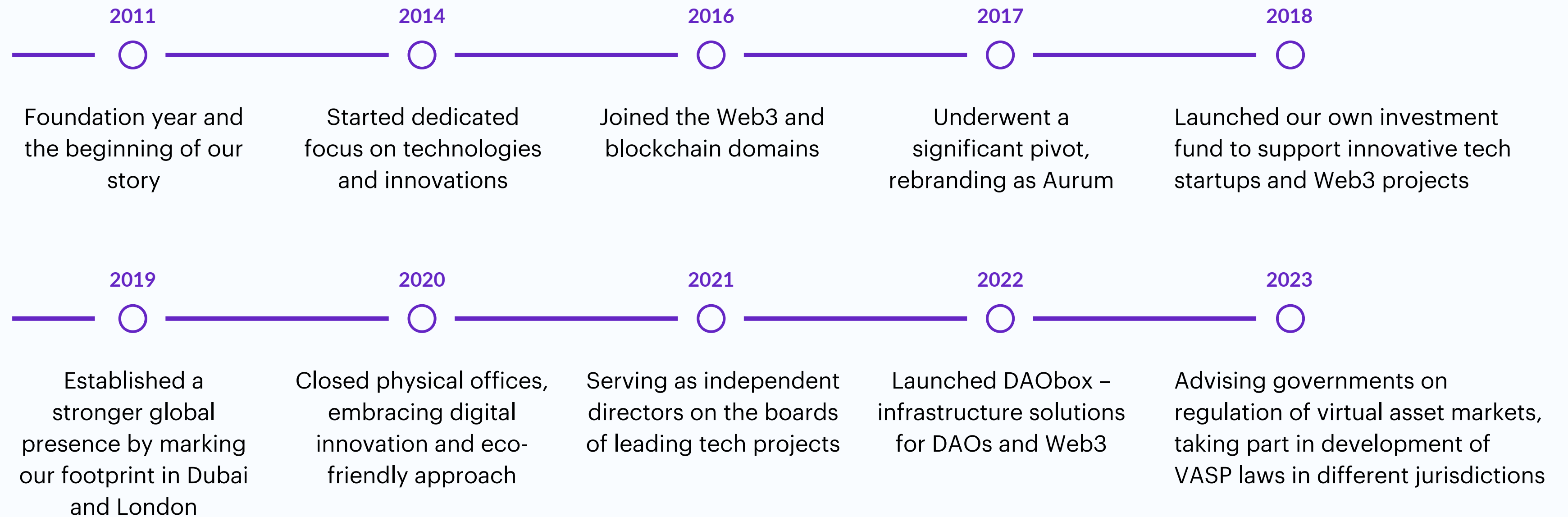
Global Reach

In 2020, Aurum transitioned to a remote-first paperless firm, closing our physical offices. Leveraging advanced technology, we ensure transparent, secure, and efficient client interactions, delivering exceptional legal expertise globally and meeting clients' needs wherever they are.

Dedicated Approach

As a boutique firm, we are dedicated to ensuring that each and every client receives personalised attention and the highest level of care and service. We foster close relationships with our clients, ensuring partnerships where goals are mutual, and successes are shared.

Our Story



Partners



Pavel Batishchev

Managing Partner

With over 17 years of experience, Pavel specialises in corporate law, regulatory compliance, intellectual property, private equity and venture capital transactions, advising clients across diverse industries globally.



Sergey Ostrovskiy

Partner

Sergey specialises in corporate, investment, and commercial matters for IT and technological companies, alternative finance and blockchain projects, venture capital and private equity firms.



Illia Shenheliia

Associate Partner

Illia acts as lead counsel to technological companies and innovative projects on commercial, privacy and compliance matters, and is a CIPP/E and CIPM certified privacy expert.

Selected Highlights

- + Acted as lead counsel in the structuring of a \$135 million financing facility for a Swiss-based Layer-1 blockchain network developer.
- + Advised a DAO with a TVL of \$400+ million on legal structuring, governance and legal wrapper formation.
- + Acted as lead counsel to a virtual asset (cryptocurrency) exchange operating in the LATAM region on all matters related to corporate structuring, compliance, licensing.
- + Acted as lead counsel to a blockchain data and mining centre operator in Oman in structuring and securing a \$23 million equity and debt financing.
- + Advised a Swiss-based virtual asset exchange on privacy and data protection compliance in the EU, in particular with respect to data flow structuring.
- + Advised a client on the tokenization of real estate in Dubai, UAE, developed a tailored framework with a focus on regulatory compliance and scalability.
- + Advised a private equity investor on a \$3 million Series A equity investment in a technology startup.
- + Advised a financial group on launching a neobank in MENA region, legal and compliance requirements for operating alternative finance institution in target markets.
- + Guided a European outsource IT company with more than 800 employees through the process of becoming GDPR compliant.
- + Acted as lead counsel for a Web3 company tokenizing real-world art, developed a tailored tokenization framework that reduces tokenization time and costs by 80%.

Selected Clients



//AURUM

Should you have any questions or wish to discuss any particular matter or engagement, please feel free to reach out to us using the following contact details:

Our Office

Telegram: [@aurum_law](https://t.me/@aurum_law)

WhatsApp: [+447983757914](https://wa.me/+447983757914)

Email: office@aurum.law

Website: <https://aurum.law>